

OFFICIAL FILE
ILLINOIS COMMERCE COMMISSION

ORIGINAL

BEFORE THE COMMERCE COMMISSION
OF THE STATE OF ILLINOIS

ILLINOIS
COMMERCE COMMISSION

JAN 22 11 42 AM '00

IN THE MATTER OF THE APPLICATION OF)
NationNet Communications Corporation)
FOR PERMISSION, APPROVAL AND A CERTIFICATE)
OF AUTHORITY TO TRANSACT THE BUSINESS OF A)
RESELLER OF TELECOMMUNICATIONS SERVICES)
WITHIN THE STATE OF ILLINOIS)

CASE NO.

CLERK'S OFFICE

00-0451

**APPLICATION FOR CERTIFICATE
OF PUBLIC CONVENIENCE AND NECESSITY**

Comes NOW NationNet Communications Corporation (hereinafter "Applicant"), a Corporation, and files this application pursuant to REGULATIONS, representing its intent to engage in the business of reselling telecommunications services within the State of Illinois under the business name of NationNet Communications Corporation for the entire State of Illinois and makes claim that the public interest will thereby promoted. In support of its Application, Applicant provides the following information.

1. Applicant is a corporation duly organized and existing under and by virtue of the laws of the State of Mississippi, with authority to conduct business in Illinois being applied for at the same time of this application request. The Applicant's principal place of business is:

NationNet Communications Corporation
4536 Whitehaven Drive
Jackson, Mississippi 39204
(601) 853-2634

2. Any questions concerning this Application should be addressed to:

Mark J. Angell
VLA Associates, LLC
1075 Rosewood Drive
Grapevine, Texas 76051
(817) 329-7424

Notices, orders and other papers may be served upon Applicant's consultant and such shall be deemed to be service upon the Applicant.

3. Applicant seeks permission and authority to operate as a reseller of telecommunications services throughout the entire State of Illinois. Such authority would include twenty-four (24) hour originating and terminating intrastate interLATA calls of business and residential customers. Applicant will provide service solely by reselling calls routed over facilities owned by other carriers. Applicant has no owned or leased switches located in the State of Illinois, and is therefore not a facilities-based carrier in the State of Illinois.

4. Applicant seeks to provide long distance service at rates which are competitive with the services of other interexchange carriers and request that the State Commerce Commission grant Applicant competitive status as a competitive telecommunications company.

5. Applicant submits the following exhibits in support of its Application:

- Exhibit I: Applicant's Qualifications
- Exhibit II: Financial Information
- Exhibit III: Foreign Corporation Authority
Mississippi Certificate of Good Standing
- Exhibit IV: Tariff

6. The information contained in this Application and the Exhibits fully describe Applicant's business and its ability to provide subscribers in Illinois with a viable and economical long distance telephone service.

7. Applicant submits the following information in support of its belief that the public interest will be served by the approval of this Application:

- a. Applicant's proposed service will necessarily use existing communications facilities more efficiently.
- b. Commission approval of the instant Application and the principle of competition within the intrastate communications market will bring the following long-term benefits to Illinois telephone users:
 - (i) lower priced, better quality service, and increased consumer choice;
 - (ii) efficient use of existing communications resources as well as increased diversification and reliability of the supply of communications services;
 - (iii) development of an expanded telecommunications supply industry in Illinois with attendant employment opportunities for Illinois residents;

- (iv) additional sources of revenue for local exchange companies through access charges and billing and collection payments.

8. By this application Applicant demonstrates that it has the technical, managerial and financial ability to carry out this business for the benefit of the public.

WHEREFORE, NationNet Communications Corporation request that the Commission grant it a Certificate of Authority to transact the business of a reseller of telecommunications services in the State of Illinois and grant it competitive status as a competitive telecommunications service provider as set forth above.

Dated at Grapevine, Texas this 21st day of June, 2000

NationNet Communications Corporation

By Mark J. Angell
Mark J. Angell
Representative for Applicant

STATE OF TEXAS)
COUNTY OF TARRANT) s.s.

MARK J. ANGELL, of lawful age, being duly sworn upon oath, deposes and says that he is the Regulatory Agent of the within named Applicant, and that he has read the above and foregoing application, and that the statements therein contained are true to the best of his knowledge.

Mark J. Angell
Mark J. Angell

Subscribed and sworn to before me this 21st day of June, 2000

Notary Public Randall J. Jester
My Commission Expires: 06/26/2001

Exhibit I

Managerial Qualifications

Ralph Monroe - President - CEO

Mr Monroe is the primary owner of Nationnet Communications Corporation, a telecommunications firm that is offering a range of telecommunications technology and communications solutions to small and medium size businesses since 1998. Prior to 1998 Mr. Monroe managed or operated several telecommunications firms since 1991 that resold telecommunications services or acted as an agent for Long Distance Providers. Prior to 1991 Mr. Monroe was an investment banker since graduating from Jackson State University in 1976.

Ken E. Downey - Secretary & CFO

Mr. Downey has been a Certified Public Accountant (CPA) for over fifty years and has been involved in telecommunications accounting since 1998 when he joined Mr. Monroe in establishing Nationnet Communications Corporation.

JAMES E. PEACOCK
3855 Blair Mill Road#203K
Horsham, Pennsylvania 19044
215-773-9710
Fax: 215-773-0563
e-mail: peacockj@prodigy.net

Objectives: Responsible, challenging position in management providing an opportunity to contribute and advance consistent with performance.

Qualifications: Over 31 years of proven accomplishments in sales, management, supervision and training; developing marketing and distribution plans; skilled communicator and motivator.

Personal attributes include dedication to a position...the ability to effect loyalty from customers, peers and subordinates, to build strong relationships...highly organized self-starter with ability to get things accomplished: result oriented...analytically inclined with problem-solving capability.

Professional Accomplishments:

- Through the implementation of innovative ideas and non-conventional practices, I grew Spartan Communications Corporation's from a start-up business into a company generating over \$12,500,000.00 annually in sales revenue and 15,000 customers less than two years.
- As Sales Manager of Digital Technologies, a computer product distributor, I increased sales revenue 24%, improved profit margin from 28.7% to 39.1% by upgrading the quality of the sales staff and reorganizing the product mix.
- As District Manager for General Electric's computer group I developed a sales presentation that was used by the computer division.
- As Vice President/General Manager of Muffco Industries a manufacturing company of automotive after market products I developed and structured the sales organization and built a seven state distribution network.

Work Experience

Spartan Communications Corporation, Camden, NJ **Chief Executive Officer, 1996 - 2000**

As Chief Operating Officer of a telecommunications company, I was responsible for all aspects of the business. Which included human resources, compensation planning, state certifications, sales management, sales training, customer care management, accounting, forecasting, cash management, bank relations, infrastructure development, new technology applications, Y2K compliance, outsourcing services, customer retention, contract negotiations, advertising, and public relations.

Freedom Mortgage Corporation, Mt. Laurel, NJ

Sr. Loan Officer, 1995 - 1996

Responsible for retail conforming and non-conforming 1st and 2nd mortgage lending origination. I maintained a \$3 million dollar per month pipeline of business.

Digital Technologies, Blue Bell, PA

Sales Manager, 1991 - 1995

Responsible for the sale of Information Management Systems software products, profit and loss, recruiting, training and supervision of sales staff.

General Electric, Irvine, CA

District Manager, 1990 - 1991

Responsible for the sales of Finance and Insurance Computer systems in a five (5) state geographic area; negotiated at corporate level.

Automated Data Processing, Florence, KY

District Manager, 1985 - 1990

Responsible for the sales of McDonald Douglas Mini Computer Systems and eight software products to automotive dealers and managed an existing client base covering Eastern Pennsylvania.

Honeywell, Inc., Fort Washington, PA

Sr. Service Sales Representative, 1985 - 1985

Responsible for the sales of contract services on process control equipment in Eastern Pennsylvania and Southern New Jersey.

Muffco Industries, Elyria, OH

Vice President, 1982 - 1985

Responsible for planning, coordinating and controlling the daily operation of the sales and marketing organization through the managers. Established current and long-range sales goals, objectives, plans and policies subject to approval by the president. Accountable for operating results of the sales organization, comparing them to established objectives, and taking steps to ensure that appropriate measures were taken to correct unsatisfactory results.

Honeywell, Inc., Cleveland, OH

National Account Manager, 1972 - 1982

Responsible for selling maintenance services on process control equipment and managing a five state sales territory. Entry level to customer was divisional vice president. In 1975 I was 257% of quota, one of five salesman, out of a sales force of 200 nominated to the President's Club.

Education: University of Arkansas at Pine Bluff, AR
Completed courses in mathematics

Cuyohago Community College at Cleveland, OH
Completed Courses in Real Estate

BERNARD PEACOCK

OBJECTIVE

To acquire a responsible, goal oriented management position with a small to medium sized company in which advancement is performance driven

SUMMARY OF QUALIFICATIONS

Eight years of sales experience in a goal driven retail environment as a salesman as well as management.

Personally, a goal oriented, result driven, self starter with the ability to think analytically

PROFESSIONAL EXPERIENCE

1997 - present **Spartan Communications** Camden, NJ
Vice President of Retail Sales/Owner

- Responsible for cultivating relationships with retail vendors
- Established a network of 3,500 agents in five states used to accept payments as well as applications
- Sales from inception to March 99 doubled sales every ninety days

1996 - 1997 **Homegold** Indianapolis, IN
Retail Origination Representative

- Responsible for the cultivation and origination of conforming and non-conforming mortgage products in a 10 state region
- Member of home based sales team

1993 - 1996 **Freedom Mortgage** Mt. Laurel, NJ
Sales Team Manager

- Responsible for the training, supervision, and production of a four person sales team
- Top sales team in originations and sales for 95 and 96
- Developed and implemented marketing plan for high risk mortgage division (budget of \$30,000 monthly)

1991 - 1993 **Homefood Systems** Woodbury, NJ
Asst. Sales Manager

- Responsible for the training of new sales personnel
- Increased sales production of Woodbury office by 15%
- One of only three sales managers in the company with cross product training

EDUCATION

1987 - 1990 Hampton University

Hampton, VA

Major - Finance Minor - Computer Science

Exhibit II

NATIONNET COMMUNICATIONS CORPORATION
1722 Everett Avenue
Jackson, MS 39204-2411
Feb 29, 2000

Balance Sheet

Assets

Current Assets:

Cash in Bank TMK	39403.19
Demand Notes Receivable	300000.00

Total Current Assets

339403.19

Fixed Assets:

Furniture & Fixtures	10227.83
Equipment	14562.36
Start Up Cost	33097.04
Organization Expense	50.00

Net Property & Equipment

57937.23

397340.42
=====

Liabilities & Equity

Current Liabilities:

Notes Payable R. M.	36340.42
Notes Payable K.E.D	60000.00

Total Current Liabilities

96340.42

Stockholders Equity:

Common Stock	1000.00
Paid in Surplus	300000.00

Total Stockholders Equity

301000.00

Total Liabilities & Equity

397340.42
=====

C:\WP80\FILE\NATNET.BS1

Kenneth E Downey
5/24/2000

Exhibit III

4
File Number 6097-378-4

2000R12714

04-06-2000 11:06 AM

SANGAMON COUNTY
ILLINOIS15.00
4 PATTYMARY ANN LAMM
SANGAMON COUNTY RECORDER

State of Illinois
Office of
The Secretary of State

Whereas, APPLICATION FOR CERTIFICATE OF AUTHORITY TO TRANSACT
BUSINESS IN THIS STATE OF
NATIONNET COMMUNICATIONS CORPORATION
INCORPORATED UNDER THE LAWS OF THE STATE OF MISSISSIPPI HAS BEEN
FILED IN THE OFFICE OF THE SECRETARY OF STATE AS PROVIDED BY THE
BUSINESS CORPORATION ACT OF ILLINOIS, IN FORCE JULY 1, A.D. 1964.

Now Therefore, I, Jesse White, Secretary of State of the State of
Illinois, by virtue of the powers vested in me by law, do hereby issue
this certificate and attach hereto a copy of the Application of the
aforesaid corporation.

In Testimony Whereof, I hereto set my hand and cause to be
affixed the Great Seal of the State of Illinois,
at the City of Springfield, this 28TH
day of MARCH A.D. 2000 and of
the Independence of the United States the two
hundred and 24TH .



C-212.3

Jesse White

Secretary of State

000271

7. Purpose or purposes proposed to be pursued in transacting business in this state:
(If not sufficient space to cover this point, add one or more sheets of this size.)

Market telecommunications services to business and residential customers.

8. Authorized and issued shares:

Class	Series	Par Value	Number of Shares Authorized	Number of Shares Issued
Common		\$	1000	1000

9. Paid-in Capital: \$ 50,000
("Paid-in Capital" replaces the terms Stated Capital & Paid-in Surplus and is equal to the total of these accounts.)

10. (a) Give an estimate of the total value of all the property* of the corporation for the following year: \$ 150,000
- (b) Give an estimate of the total value of all the property* of the corporation for the following year that will be located in Illinois: \$ 0
- (c) State the estimated total business of the corporation to be transacted by it everywhere for the following year: \$ 3,500,000
- (d) State the estimated annual business of the corporation to be transacted by it at or from places of business in the State of Illinois: \$ 180,000

11. Interrogatories: (Important - this section must be completed.)

- NationNet Communications Corp., 1722 EVERETT AVE JACKSON, MS
 (a) Office or offices to which all contracts with the corporation are forwarded for final acceptance: 39204
 (b) Number of shares of all classes owned by residents of Illinois: 0
 (c) Number of shares of all classes owned by non-residents of Illinois: 1,000
 (d) Is the corporation transacting business in this state at this time? No
 (e) If the answer to item 11(d) is yes, state the exact date on which it commenced to transact business in Illinois: 7/1

12. This application is accompanied by a certified copy of the articles of incorporation, as amended, duly authenticated, within the last ninety (90) days, by the proper officer of the state or country wherein the corporation is incorporated.

13. The undersigned corporation has caused this statement to be signed by its duly authorized officers, each of whom affirms, under penalties of perjury, that the facts stated herein are true. (All signatures must be in **BLACK INK**.)

Dated MARCH 15, 2000 NationNet Communications Corporation
 (Month & Day) (Year)
 attested by Kenneth E Downey Ralph Monroe
 (Signature of Secretary or Assistant Secretary) (Signature of President or Vice President)
Secretary by Ralph Monroe, President
 (Type or Print Name and Title) (Type or Print Name and Title)

- * PROPERTY as used in this application shall apply to all property of the corporation, real, personal, tangible, intangible, or mixed without qualifications.

- ** When the response to #11(a) list ONLY an Illinois address, then the total business as reflected in #10(c) is also considered to be Illinois business for the purpose of computing the Illinois allocation factor. By signing this application, the corporation affirms that it is aware that the amount of paid-in capital, and consequently the amount of license fees and franchise taxes, may be proportionately higher due to the Illinois address shown under #11(a).

State of Mississippi

Secretary of State's Office

Eric Clark

Secretary of State
Jackson, Mississippi

CERTIFICATE OF EXISTENCE/AUTHORITY

I, ERIC CLARK, Secretary of State of the State of Mississippi, and as such, the legal custodian of the corporate records, required by the laws of Mississippi, to be filed in my office, do hereby certify:

That on August 28, 1998 the state of Mississippi issued a Charter/Certificate of Authority to:

NATIONNET COMMUNICATIONS CORPORATION

That the state of incorporation is MISSISSIPPI.

That the period of duration is Perpetual.

That according to the records of this office, Articles of Dissolution or a Certificate of Withdrawal have not been filed.

That according to the records of this office, a current Annual Report has been delivered to the Office of the Secretary of State.

I further certify that all fees, taxes and penalties owed to this state, as reflected in the records of the Secretary of State, have been paid and that the corporation is in existence or has authority to transact business in Mississippi.



Given under my hand
and seal of office
April 18, 2000

Eric Clark

ERIC CLARK,
Secretary of State

Exhibit IV

Nationnet Communications Corporation

Tariff I.C.C. No. 1
Original Sheet No. 1

LONG DISTANCE AND OPERATOR SERVICES TARIFF

REGULATIONS AND SCHEDULE OF CHARGES APPLYING TO LONG DISTANCE AND OPERATOR SERVICES PROVIDED BY NATIONNET COMMUNICATIONS CORPORATION (COMPANY) BETWEEN VARIOUS LOCATIONS WITHIN THE STATE OF ILLINOIS.

Issued: 6/20/00

Effective Date:

ISSUED BY: Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204

LONG DISTANCE AND OPERATOR SERVICES TARIFF

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Issued: 6/20/00

Effective Date:

ISSUED BY; Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204

Nationnet Communications Corporation

Tariff I.C.C. No. 1
Original Sheet No. 3

LONG DISTANCE AND OPERATOR SERVICES TARIFF

This Page Reserved for Future Use

Issued: 6/20/00

Effective Date:

ISSUED BY: Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204

Nationnet Communications Corporation

Tariff I.C.C. No. 1
Original Sheet No. 4

LONG DISTANCE AND OPERATOR SERVICES TARIFF

CONCURRING CARRIERS

NONE

CONNECTING CARRIERS

Q West

OTHER PARTICIPATING CARRIERS

NONE

Issued: 6/20/00

Effective Date:

ISSUED BY: Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204

LONG DISTANCE AND OPERATOR SERVICES TARIFF

EXPLANATION OF SYMBOLS

- C - To signify changed regulation
- D - To signify discontinued rate or regulation
- I - To signify increase rate
- N - To signify new rate or regulation
- R - To signify reduced rate
- S - To signify reissued matter
- T - To signify a change in text but no change in rate or regulation
- M - To signify a matter relocated without change
- Z - To signify a correction

Issued: 6/20/00

Effective Date:

ISSUED BY: Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204

Nationnet Communications Corporation

Tariff I.C.C. No. 1
Original Sheet No. 6

LONG DISTANCE AND OPERATOR SERVICES TARIFF

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Issued: 6/20/00

Effective Date:

ISSUED BY: Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204

Nationnet Communications Corporation

Tariff I.C.C. No. 1
Original Sheet No. 7

LONG DISTANCE AND OPERATOR SERVICES TARIFF

APPLICATION OF TARIFF

This tariff contains herein, the regulations and rates applicable to long distance services and operator services within the State of Illinois as provided by Nationnet Communications Corporation (COMPANY).

Issued: 6/20/00

Effective Date:

ISSUED BY: Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204

Nationnet Communications Corporation

Tariff I.C.C. No. 1
Original Sheet No. 8

LONG DISTANCE AND OPERATOR SERVICES TARIFF

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Issued: 6/20/00

Effective Date:

ISSUED BY: Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204

LONG DISTANCE AND OPERATOR SERVICES TARIFF

A. Access Line

A dedicated arrangement which connects a customer location to a COMPANY terminal location or a COMPANY switching center.

Application for Service

A standard COMPANY order form from which includes all pertinent billing, technical, and other description information which will enable COMPANY to provide operator services as required.

Authorized User

A person, firm, corporation, or other entity authorized by COMPANY or a customer to receive or send communications.

Billing Record Change

A change in customer billing address.

Called Station

Denotes the terminating point of a call (i.e. the called telephone number).

Collect Call

A payment arrangement whereby the called station accepts billing for the call placed over COMPANY's services.

Issued: 6/20/00

Effective Date:

ISSUED BY: Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204

LONG DISTANCE AND OPERATOR SERVICES TARIFF

A. DEFINITION OF TERMS (Continued)

Carrier Recognized Holidays

COMPANY recognizes the following holidays: Christmas Day (December 25), New Years Day (January 1), Independence Day (July 4), Thanksgiving Day, and Labor Day. The rate applicable is the Evening rate or lower rate if applicable.

Company

Nationnet Communications Corporation

Customer

Denotes any individual, partnership, association, joint stock company, trust corporation, governmental agency, or any other entity who subscribes to the services in this tariff.

Customer Calling Card Station

The payment arrangement which enables the end user to bill calls to an authorized calling card

End User

An individual who places and/or accepts calls placed over COMPANY's services. The end user may or may not be directly responsible for billing calls, depending upon the payment method selected by the end user.

Installation

The connection of a circuit, dedicated access line, or port for new or additional service.

Issued: 6/20/00

Effective Date:

ISSUED BY: Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204

LONG DISTANCE AND OPERATOR SERVICES TARIFF

A. DEFINITION OF TERMS (Continued)

Lata (Local Access Transport Area)

A geographical area established as required by the Modified Final Judgement in the government's antitrust suit against the Bell System for the provision and administration of communications services.

Local Exchange Carrier

A company which furnishes exchange telephone service.

Major Credit Card

A universally accepted charge card. MasterCard, Visa, Dinners Club, American Express, Carte Blanche, and Discover are examples of major credit cards.

Operator Station

A call type, other than person-to-person, which requires the assistance of a COMPANY operator to complete the call.

Operator Surcharge

A fee that may be applied to calls which require the assistance of a COMPANY operator. This charge may vary depending upon the call type selected by the end user.

Person-to-Person

A call type whereby the caller specifies to the COMPANY operator a particular person, department, mobile station, extension, or office to be reached.

Issued: 6/20/00

Effective Date:

ISSUED BY: Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204

LONG DISTANCE AND OPERATOR SERVICES TARIFF

A. DEFINITION OF TERMS (Continued)

Point of Presence

COMPANY's physical presence in a LATA (as defined herein). Locations where COMPANY maintains a terminal facility for purposes of providing long distance service and/or operator service.

Premises

The space designated by a customer at NNC place(s) of business for termination of COMPANY service, whether for NNC own communications needs or for the use of NNC resale customers. In the case of a non-profit sharing group, this term includes space at each sharer's place(s) of business, as well as space at the customer's place of business.

Registration Program

Part 68 of the FCC's Rules and Regulations which permNNC customer equipment to be directly connected to access facilities and circuNNC without the requirement for a protective circuitry.

Special Promotional Offerings

Special discounts or modifications of NNC regular service for which COMPANY may, from time-to-time, offer to NNC customers for a particular service. Such offerings may be limited to certain dates, times, and locations.

Station

Any location from which long distance calls may be placed or received.

Issued: 6/20/00

Effective Date:

ISSUED BY: Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204

LONG DISTANCE AND OPERATOR SERVICES TARIFF

A. DEFINITION OF TERMS (Continued)

Subscriber

See definition of customer

Third Party Billing

A call type which allows the end user to assign billing to a telephone number that is different from the number one is calling from or the number being dialed.

Operator Dialed Surcharge

In addition to the Operator Surcharge an Operator Dialed Surcharge applies to InterLATA Operator Station and Person-to-Person calls when the customer has the capability of dialing all the digits necessary to complete a call, but elects to dial only the appropriate operator code and request the operator to dial the called station.

Debit Card

A Debit Card is a prepaid long distance calling card. The access method utilized is an 800 number. The Debit Card deducts the usage from the prepaid amount and each time the customers uses the card they are given the remaining balance.

Issued: 6/20/00

Effective Date:

ISSUED BY: Ralph Monroe
 President
 4536 Whitehaven Drive
 Jackson, MS 39204